

Message Text

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ACTION EB-11

INFO OCT-01 CIAE-00 COME-00 DODE-00 INR-10 NSAE-00 RSC-01

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FM USMISSION OECD PARIS

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AMEMBASSY WARSAW

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EXCON

EO 11652 XGDS-1

TAGS: ESTC, COCOM, UK, PL

SUBJECT: UK DISC DRIVE TECHNOLOGY TO POLAND - IL 1565

REF: (NOTAL): A. COCOM DOC (73)1153

B. COCOM DOC. (73) 1020

C. OECD PARIS 17820

SUMMARY: THIS MESSAGE TRANSMITS SUMMARY OF UK URGENCY PROCEDURE REQUEST FOR COCOM EXCEPTION FOR SALE OF DISC DRIVE TECHNOLOGY TO POLAND, STARTED AS BEING ALTERNATIVE TO RECENTLY APPROVED US EXCEPTION, DOC (72) 2394. INSTRUCTIONS REQUESTED BY JULY 16
END SUMMARY

1. REF A IS URGENCY PROCEDURE PROPOSAL BY UK FOR SALE OF TECHNICAL DATA FOR MANUFACTURE OF TYPE 4043 EXCHANGABLE DISC DRIVES TO "MERA UNION OF WARSZAWA" FOKSAL 11, POLAND, FOR USE WITH POLISH MADE K-202 AND MERA 320 COMPUTERS, DOC STATES THAT "COMPLICATED PAYMENT ARRANGEMENTS FOR THIS TECHNICAL DATA INVOLVING CASH AND PROPOSED COUNTER PURCHASE OF GOODS MAKES CALCULATION OF A PRECISE VALUE DIFFICULT, BUT A NOTIONAL VALUE IS \$240,000."

2. DATA SHEETS FOR 4043 DISC DRIVES WERE DEPOSITED
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IN CONNECTION WITH COCOM DOC (72) 2086, BUT VERSION TO BE

SUPPLIED TO POLES IS SLIGHTLY DIFFERENT, THIS IS A TWO-SPINDLE CARTRIDGE DISC TYPE WITH ONE FIXED AND ONE EXCHANGABLE CARTRIDGE; ROTATION PERIOD OF 40 M/SEC AT 1500 RPM; AVERAGE SEEK TIME OF 34 M/SEC; AVERAGE LATENCY TIME OF 20 M/SEC; AVERAGE ACCESS TIME OF 54 M/SEC; EFFECTIVE BIT TRANSFER RATE OF 0.868 M/BITS/ SEC; CAPACITY OF 50M BITS; AND A FACTOR OF 100 IN TERMS OF I1 1565 NOTE 4(B)(4)IV(B).

3. THIS IS THE TECHNOLOGY CASE MENTIONED IN UK STATEMENT MADE IN APPROVING US (72) 2393/94 CASES (REF C), AND PRESENT DOC STATES UK AUTHORITIES UNDERSTAND IT TO BE AN ALTERNATIVE TO US TECHNOLOGY CASE, NOTWITHSTANDING THE FACT THAT THE TYPE 4043 DISC DRIVE IS SLOWER THAN THE TYPE 9425 (CDC) DISC DRIVE. "IN ACCORDANCE WITH NORMAL PRACTICE, THE UK AUTHORITIES WOULD EXPECT ANY AUTHORIZATIONS GRANTED TO THE UNSUCCESSFUL COMPANY TO BE WITHDRAWN."

4. UK TRANSACTION IS SUBJECT TO CONDITIONS LIFTED ALMOST WORD FOR WORD FROM THOSE APPLIED BY OEC TO (72) 2394 IN L/D 2074. MISSING FROM UK VERSION IS LAST SENTENCE OF PARA 1.(E) AND ALL OF PARA 1.(J).

5. POLISH MANUFACTURE UNDER THIS TECHNOLOGY TRANSFER (IF APPROVED) WILL NOT COMMENCE FOR 12 TO 18 MONTHS AND IN MEANTIME POLES "WILL BE RELIANT UPON SUPPLY OF COMPLETED UNITS FROM THE UK COMPANY, SUCH SUPPLIES BEING THE SUBJECT OF COCOM DOC (73)1020 OR ON THE SUPPLY OF SUB-ASSEMBLIES TO ENABLE MANUFACTURE IN POLAND. SUCH SUPPLIES TO BE SUBJECT TO SEPARATE APPLICATIONS TO THE COMMITTEE AS NECESSARY."

6. DOC NOTES ITS SUBMISSION WAS DELAYED PENDING US STATEMENT ON TECHNOLOGY TRANSFERS SET OUT IN COCOM DOC (73) 1048 (PER STATE 117581). RECOURSE TO URGENCY PROCEDURE JUSTIFIED BY BELIEF THAT "EARLY AGREEMENT TO THIS PROPOSED EXPORT IS NECESSARY IF DISTORTION OF COMPETITION BETWEEN THE US AND UK FIRMS INVOLVED IS TO BE AVOIDED." VIEWS REQUESTED BY JULY 16.

7. ANNEX TO DOCUMENT GIVES DETAILS OF K-202 AND MERA 302 COMPUTERS, WHICH WE ASSUME ARE AVAILABLE TO WASHINGTON AGENCIES. MERA 302, WHICH USES MOMIK 8B CPU, IS A DESK UNIT VISIBLE RECORD COMPUTER WITH PAPER TAPE INPUT/OUTPUT, AND A LOGABAX LX 180 PRINTER. "WHERE JUSTIFIED A DRI MODEL 4043 DISC DRIVE CAN BE CONFIDENTIAL

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FITTED, BUT IN VIEW OF THE LIMITED CONCEPT OF THE COMPUTER IT IS UNLIKELY THAT MORE THAN ONE UNIT WILL BE FITTED TO A SYSTEM".

8. USDEL COMMENT: WE HAVE NOT SEEN WASHINGTON'S RESPONSE TO THE QUERY IN EMBASSY WARSAW'S 3152 AND DO NOT KNOW WHETHER THE CDC CONTRACT HAS IN FACT BEEN CONSUMED. IF IT HAS, THE UK CLAIM TO ALTERNATIVITY MAY BE SUPERFLUOUS. NEVERTHELESS, THE CASE - AND THAT OF (73) 1020 - SEEMS CLEARLY PARALLEL TO THOSE

WHICH WE HAVE SUBMITTED AND HENCE SHOULD PERMIT AN EARLY
DEFINITIVE POSITION BY US. INSTRUCTIONS REQUESTED ASAP.
BROWN

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